

CURRICULUM VITAE



PERSONAL INFORMATION

Name **MARTINA REDAELLI**
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Nationality Italian
Date of birth 4 OCTOBER 1986

WORK EXPERIENCE

- Dates January 2018 – current
- Occupation or position held Treasury Department - Bond Portfolio Manager & Treasury Dealer
- Type of business or sector Banking
- Main activities and responsibilities
 - Management of the the bond portfolio held for liquidity purpose, within the framework of the internal and statutory requirements for liquidity risk management and taking care of the overall implications for Treasury and for the liquidity position of the Branch
 - Management of the bond portfolio currency exposure through FX instruments and its liquidity via money market instruments and repos, with the aim to optimise its funding sources/costs
 - Development of analytical and pricing capabilities and definition of strategies to effectively manage the portfolio, ensuring that all existing and new positions of the bond portfolio comply with all the limits set forth from time to time
 - Assistance to Head Office and to the other functions of the Branch, within the scope of the Desk; Implementation of effective synergy with the relevant Treasury Departments of the Head Office, of the spoke branches of the HK Hub as well as the other Group units, particularly in relation to the definition or the review of treasury policies, procedures, limits (FTP Policy, Bond Portfolio Policy, Treasury Dealing Manual) in line with the requirements of local applicable laws and regulations
- Name and address of employer Intesa Sanpaolo Spa – Hong Kong Branch

- Dates October 2015 – December 2017
- Occupation or position held Treasury Department - Treasury dealer and Bond Portfolio Manager
- Type of business or sector Banking

- Main activities and responsibilities
 - Liquidity Management by:
 - Sourcing of funds at best rates
 - Placement of excess liquidity
 - Issuance of short term and medium long term debt
 - Setting the Funds Transfer Pricing
 - Management of incoming and outgoing cash flows in order to minimize the bank liquidity risk
 - Management of the bond portfolio held for liquidity purposes (currency: EUR; asset classes: govies, covered, agencies, supranational, corporates) within the assigned limits
 - Definition and execution of all money market transactions (deposits, repos, FX)
 - Interest Rate Risk Management and re-profiling of assets and liabilities maturities of the Bank
 - Management of foreign exchange open position in compliance with the approved limits
 - Definition/ review of treasury policies, procedures, limits (ie.: FTP Policy, Bond Portfolio Policy, Treasury Dealing Manual) in line with local laws, regulations and Head Office guidelines
 - Membership in projects/management of the relationship with departments in Head Office

- Name and address of employer Intesa Sanpaolo Bank Ireland – Dublin - Ireland

- Dates September 2014 – Today
- Occupation or position held Treasury Department – Euro Money Market and Payment Systems
- Type of business or sector Banking

- Main activities and responsibilities
 - Intraday Euro wholesale cash flow management
 - Cash flow management of PVP and DVP Systems (CLS, Express II)
 - Liquidity Management by accessing the short term euro unsecured money markets
 - Management of Intesa Sanpaolo Account in RTGS Systems
 - Compulsory Reserve Management
 - Interest Rate Risk Management
 - Interest Rate Benchmarks' Management
 - Membership in projects related to money markets, payment systems and their relevant regulation.

- Name and address of employer Banca Intesa Sanpaolo Spa – Milan – Italy

<ul style="list-style-type: none"> • Dates • Occupation or position held • Type of business or sector 	<p>January 2011 – August 2014</p> <p>Treasury Department – Treasury Group Support Desk</p> <p>Banking</p>
Main activities and responsibilities	<p>Definition of internal codes of conduct, operational guides, guidelines related to activities and risks managed by the Treasury Department, mainly liquidity risk, in line with the external regulation (CRD IV, Basel III, Bank of Italy Regulation, etc...)</p> <p>Setting up of Service Level Agreements for the Group Banks and Subsidiaries in the field of Interest and Liquidity Risk Management</p> <p>Monitoring and management of the Operational Risks within the Treasury Department</p> <p>Project management on new products/activities</p> <p>Monitoring and review of credit lines between Treasury Department and market counterparties and management of projects related to counterparty risk</p> <p>Definition of the internal rules for the Fund Transfer Pricing</p> <p>Overseeing of the contribution process of benchmarks (Euribor, Eurepo, Eonia Swap Index, Eonia): definition of internal regulation, control activities, reports</p>
Name and address of employer	Intesa Sanpaolo – Milan – Italy
<ul style="list-style-type: none"> • Dates • Occupation or position held • Type of business or sector 	<p>July 2010 – December 2010</p> <p>Internship in the Treasury Department – Treasury Group Support Desk</p> <p>Banking</p>
Name and address of employer	Intesa Sanpaolo – Milan – Italy
EDUCATION AND TRAINING	
<ul style="list-style-type: none"> • Dates • Name and type of organization 	<p>20th June 2015 – 27th June 2015</p> <p>ISEO Summer School – “The path to a sustainable global economy, growth strategies, fiscal stimulus and experimental monetary policies”</p> <p>Speakers:</p> <p>Robert Shiller (Nobel Prize in Economics 2013)</p> <p>George Akerlof (Nobel Prize in Economics 2001)</p> <p>Michael Spence (Nobel Prize in Economics 2001)</p> <p>Zygmunt Bauman (Emeritus professor of Sociology at Leeds University)</p> <p>Emanuele Ferragina (Assistant professor Sciences Po, Paris)</p> <p>Andrè Aciman (Writer and professor of Comparative Literature at City University, New York)</p>
<ul style="list-style-type: none"> • Dates • Title of Qualification awarded • Principal subjects • Name and type of organization 	<p>December 2013 – December 2014</p> <p>European Foundation Certificate in Banking (EFCB)</p> <p>Financial Markets, Retail and Corporate Lending, Private Banking and Asset Management, Risk Management</p> <p>ABI Formazione – Banking and Financial Diploma</p>
<ul style="list-style-type: none"> • Dates • Title or qualification awarded • Principal subjects • Name and type of organization 	<p>September 2008 – July 2010</p> <p>Master Degree in Economic Science – Finance and financial markets</p> <p>110/110 cum laude</p> <p>Derivatives (Mathematical models), Financial Markets, Finance (Advanced Courses), Corporate strategy, Fiscal Law, Private banking, etc</p> <p>Thesis: Option investment: market strategies and their application</p> <p>Università Cattolica del Sacro Cuore – Milan – Italy</p>

• Dates	September 2005 – July 2008
• Title of qualification awarded	Degree in Economic Science 108/110
• Principal Subjects	Economic Science, General Maths, Financial Maths, Marketing, Finance, Micro and Macro Economics, Private and Public Law, Commercial Law, etc
• Name and type of organization	Università Cattolica del Sacro Cuore – Milan – Italy

• Dates	September 2000 – September 2005
• Title of qualification awarded	Liceo scientifico - Marie Curie, Meda (MB) 83/100
• Principal Subjects	Maths, Physics, Latin, English Literature, Italian Literature, Biology, Chemistry, Philosophy, History, Astronomic Science, etc...

Personal skills and competences

Mother tongue(s) **Italian**

Other language(s) **English** – Fluent
Spanish – School knowledge

Title and roles CFA Level I – Passed

Certification “ACI Dealing Certificate” – Grade “Passed with distinction”

Member of the Money Market Committee of the Financial Market Association of Italy (ASSIOM FOREX)

Lecturer ACI Dealing Certificate and ACI Diploma Courses (Derivatives)

Lecturer Liquidity Management Course (Assiom Forex)

Lecturer Interest Rate Benchmark Course

Technical skills and competences In-depth knowledge of financial, money, credit and derivatives markets.
Good knowledge of the interest rate benchmark regulation and mechanism
Good knowledge of Electronic Market Platform (examples Bloomberg, Reuters, e-Mid, e-Mider); Info Provider Reuters and Bloomberg; Front End and Position Keeping Systems

Organizational skills and competences Systems thinking ability
Ability to gather, synthesize and efficiently use information in the decision making process
High sensitiveness to internal customers’ needs and external environment
Comfortable with risk taking
Ability to work under tight deadlines

Computer skills and competences Good knowledge of Office Instruments (in particular word, excel and power point)

Driving licence Italian B driving licence