

PROFESSIONAL EXPERIENCE

- 2020** **UniCredit SpA – Corporate&Individual Solutions**
Senior Vice President - Deputy Head of Client Risk Management Italy
- Management of the whole Italian perimeter in reporting to the Head of Client Risk Management Italy; responsible for the oversight of trading activities and ensure a close coordination of the local business lines
- 2017** **UniCredit SpA – Corporate&Investment Banking**
Managing Director – Head of CTS Commercial Banking
- Head of a sales team within the CIB-CB Joint Venture for interest rates, FX and commodity hedging products plus investment products dedicated to corporates of the commercial banking perimeter
- 2010** **UniCredit SpA – Corporate&Investment Banking**
Director – CTS Corporate Solution Group
- Coverage of a Multinational & Large Corporates portfolio – Sales of FX, IR and Commodity plain vanilla and structured products - From September 2010 - special focus Structured Finance Hedging mainly Project Finance/Real Estate
 - Roles played – Hedging Coordinator
- 2009** **UniCredit SpA – Group Risk Management**
Director - Balance Sheet Risk Portfolio
Head of Treasury Portfolio
- System implementation, measuring and monitoring activities for the banking book market risk on UniCredit Treasury
- 2007** **UniCredit SpA – Corporate&Investment Banking**
Director - Corporate Treasury Sales
- Coverage of a Multinational & Large Corporates portfolio – Sales of FX, IR and Commodity plain Vanilla and Structured
- 2004** **UBM Unicredit Banca Mobiliare**
Senior Sales - Corporate Derivatives
- Sales of FX, IR and Commodity plain Vanilla and Structured to Large Corporates and Mid-Caps
- 2002** **UBM UniCredit Banca Mobiliare**
CorporateLab
- Pricing and execution of risk management products for the network and direct sales to Mid-Caps
- 1999** **DELCON PTY LTD Brisbane - QLD (Australia)**
General Contractor
Internship as Project Engineer
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LANGUAGES

Italian – mother tongue

English - fluent

STUDIES

- 2001** **SDA BOCCONI, Milan (Italy)**
Master in International Economics and Management (MIEM)
Elective Focus: Money Banking and Finance (MBF)
- 1998** **POLITECNICO DI MILANO, Milan (Italy)**
Chartered Engineer
- 1997** **POLITECNICO DI MILANO, Milan (Italy)**
Degree in Civil Engineering
Specialisation in Trasports

MASSIMO MAGNI

Personal Data

Place of Birth: Cremona, Italy

Date of Birth: 03-11-1972

Nationality: Italian

