

## Barbara Valbuzzi, CFA

25+ years of capital markets and trading experience  
Strongly results oriented  
Strategic thinker with proven ability to build relationships  
Italian, married, three daughters

### Head of Market Analysis and Business Coordination

Managing Director, Global Banking & Markets  
IMI Corporate & Investment Bank Division  
Intesa Sanpaolo S.p.A.

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## Professional Experience

### UBS Italia

- **Portfolio manager** (1997-1999)

### Banca Commerciale Italiana

- **Proprietary Trader** (1999-2008), Corporate Finance & Treasury department. Active in a variety of trading strategies, including relative value arbitrage, merger arbitrage, and convertible bonds arbitrage. Responsible for the volatility and dividend swaps portfolio.

### Banca IMI, then merged into Intesa Sanpaolo's **IMI Corporate & Investment Banking Division**

- **Senior Equity Derivatives Trader** (2009-2015), Quantitative Trading desk. Hedging of corporate and institutional clients' products Trading strategies in listed and OTC derivatives.
- **Market Strategist** (2015-2017), Global Markets Securities. Responsible for setting up the equity strategy team and production.
- **Chief Market Strategist** (2017-2022), Global Markets Securities. Responsible for reports distributed to institutional clients and ad-hoc presentations for IMI CIB's top management, containing market insights and investment ideas across asset classes. Production of thematic equity baskets to support the Group's structured products offering. Delivery of analytics and market intelligence for GMS business developments.
- **Head of Market Analysis and Business Coordination** (current role). The unit reports directly to the head of Global Banking & Markets and deputy head of IMI CIB Division. Responsible for the coordination of product offering, commercial initiatives and business projects in the digital area. Subject matter expert for ESG projects aimed to identifying priority themes and client opportunities to increase ESG offering and origination.
- **Business owner for Cardea** (since 2019), the new digital platform offering to our institutional clients a cross-asset access to global markets.

## Education

- **MSc in Political Economy (CLEP)** from **Università Bocconi**.
- **Chartered Financial Analyst (CFA)** and **Certificate in ESG Investing** (CFA Institute)
- **Female Leadership Acceleration Programme**, organized by Intesa Sanpaolo

## Professional Memberships and other projects

- **CFA Institute**, Member and Volunteer since 2019, I served in several CFA Institute committees. I adhered to the CFA Institute Code of Ethics and Standards of Professional Conduct.
- **CFA Society Italy**, Co Founder, Past Board Member and President (2007-2011)
- **ASSIOM FOREX** and **ASSOSIM**, responsible for the **ESG Commissions**, speaker at events and periodic contributor of contents